

CTAC

SAP S/4HANA PROJECTS BUNDLE



THE SAP S/4HANA SPECIALIST

Too much manual and error-prone work. Opaque processes. Outdated systems. No centralised and transparent data. All challenges that hinder your organisation's growth.

Transformation

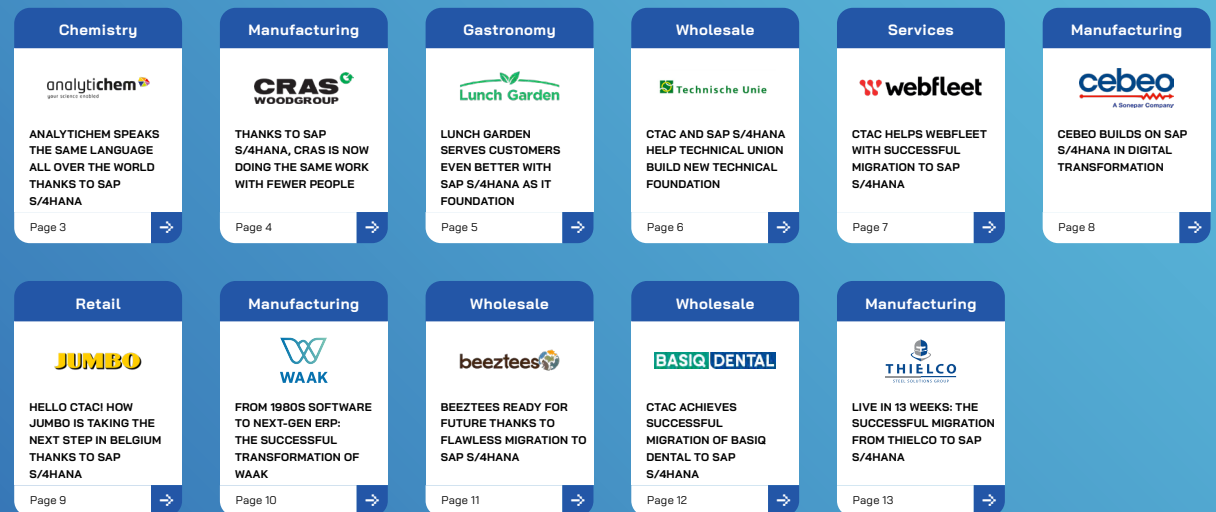
At Ctac, we don't shy away from challenges. We collaborate and find solutions, ensuring your organization functions optimally and is future-proof. For example, through a business transformation to SAP S/4HANA.

Customer experiences

This guide contains experiences of organisations that had the same problems as you. Find out how SAP S/4HANA helped organisations get streamlined processes, centralised data and real-time insights.



Take a look at our **success stories**



Click on the customer story to read briefly what challenges this organisation had and how Ctac helped to solve them.

ANALYTICHEM SPEAKS THE SAME LANGUAGE ALL OVER THE WORLD THANKS TO SAP S/4HANA

With subsidiaries around the world, it is crucial for AnalytiChem Group to create clarity. SAP S/4HANA ensures optimal transparency and cooperation.

Streamlining mutual cooperation

AnalytiChem supplies high-quality analytical chemical and reference materials to laboratories around the world. It recently acquired several chemical companies and the challenge in doing so was to make all subsidiaries speak the same language speak the same language.

“If you want to do business together and grow through collaboration, it is essential that you are talking about the same products, raw materials and processes and that everything is qualified in the same way,” says CEO Raoul Biskupek. “Especially since our companies work with hazardous materials on a daily basis. So the plan

was born to have one ERP system for all member companies.”

International scale

The choice here was SAP S/4HANA, says Biskupek. “ERP platforms are plentiful. But there are few systems that are used internationally on this scale.” Ctac guided AnalytiChem in the implementation. Biskupek: “You need a skilled ‘moderator’ who understands how to get and keep all stakeholders on board. With Ctac we immediately had a good feeling in that respect.”

[Read the whole success story](#)

analytichem
your science enabled



THANKS TO SAP S/4HANA, CRAS IS NOW DOING THE SAME WORK WITH FEWER PEOPLE

Growth. Most organisations want it. But nothing is more difficult than growing in a structured way. CRAS Woodgroup also noticed that. Ctac helped to make the organisation future-proof again.

Family business with old ERP platform

CRAS is a family-owned company that has been in existence for 145 years. It imports, distributes and manufactures wood and panel materials and related products. Through acquisitions, CRAS grew rapidly in recent years, but its systems and processes lagged behind. This led to problems in operations: manual work, incomplete data and inefficient processes.

Future-proof, integrated platform

A new ERP platform was needed and CRAS chose SAP S/4HANA. Ctac took care of the implementation. Dirk Van Houwe, Chief Transformation Officer

at CRAS, is happy with the move: “In SAP, we do the same amount of work with fewer people. That gives us time to increase the quality of our work.” Also, thanks to SAP S/4HANA, CRAS is ready for new innovations. “One of our priorities is to launch our e-commerce platform,” says Van Houwe. “With SAP S/4HANA, we have a future-proof, integrated platform that makes this possible.”

Van Houwe is pleased that his organisation embarked on this journey with Ctac. “Ctac communicates clearly, takes feedback to heart and takes initiative and responsibility. They always want to make it a success together.”

[Read the whole success story](#)



LUNCH GARDEN SERVES CUSTOMERS EVEN BETTER WITH SAP S/4HANA AS IT FOUNDATION

At Lunch Garden's 62 restaurants, the customer is the focus. No waiting, but choosing what you feel like right away. To provide that customer experience, the IT infrastructure has to be optimal. Digitalisation is therefore the spearhead in the strategic growth plan.

Getting Lunch Garden ready for the future

As Belgium's largest restaurant chain, Lunch Garden wants to take the customer experience to the next level. "The customer of today and tomorrow wants to be able to experience a Lunch Garden experience in different ways: in the restaurant, but also via various tools such as the ordering app," says Ann Biebuyck, CEO of Lunch Garden. "We want to prepare Lunch Garden for the future, in the short and medium term."

Centralized and clear IT-landscape

The biggest drawback of Lunch Garden's old ERP system, was that it required a lot of manual and repetitive work. It also lacked real-time insights and the ability to link other tools and programmes. A new IT foundation was laid, with SAP S/4HANA as the foundation.

This was implemented on the AWS platform familiar to Lunch Garden with the help of Ctac, which has a lot of expertise in the retail sector. Biebuyck: "An important reason for choosing S/4HANA was that with the RISE with SAP methodology can be hosted on AWS. This allows us to keep our IT landscape centralised and clear." "methodologie op AWS kan worden gehost. Zo houden we ons IT-landschap centraal en overzichtelijk."

[Read the whole success story](#)



CTAC AND SAP S/4HANA HELP TECHNISCHE UNIE BUILD NEW TECHNICAL FOUNDATION

Technische Unie's in-house developed mainframe was due for replacement after forty years. Using Ctac and SAP S/4HANA, the wholesaler made a modernisation move.

100,000 orders daily

Wholesaler Technische Unie supplies technical installation materials to over 40,000 customers. Every day, 100,000 orders are processed. Excellent service is at the heart of the company. Ordered today is delivered tomorrow. That does not make the switch from an old, self-built mainframe to a new ERP system easy. All processes must continue to work flawlessly during the migration.

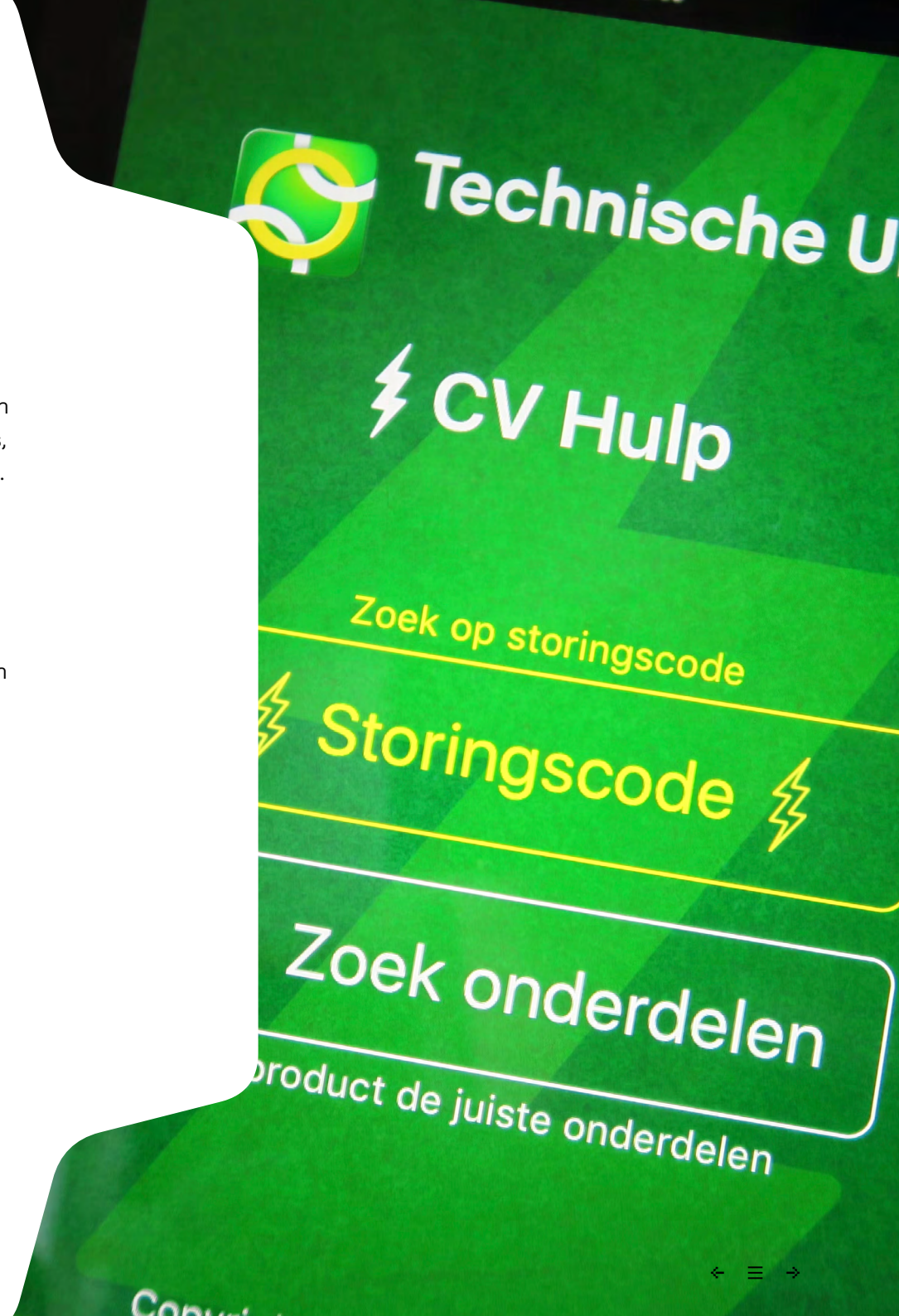
People's work

Ctac put its weight behind the implementation of SAP S/4HANA. Sander Vreeken, IT Director at Technische Unie, is pleased that his organization chose Ctac. "Such an implementation is people work. That's

why you have to have a good click with each other. We don't look for suppliers, we look for partners who challenge us. That approach worked."

Vreeken calls the roll-out of SAP S/4HANA a nice team achievement. "We are working on a new technical foundation. But this is much more than an IT project. We have had to learn had to learn together to think much more in terms of processes. That entails new roles, functions and responsibilities. All this movement is cool to see."

[Read the whole success story](#)



CTAC HELPS WEBFLEET WITH SUCCESSFUL MIGRATION TO SAP S/4HANA

Good preparation is half the battle. That's a cliché, but a thorough preliminary process is also crucial in a digital transformation. It helped Webfleet successfully migrate to SAP S/4HANA.

Preparation determines success

Telematics specialist Webfleet became part of Bridgestone Europe in 2019 and seized this new start to migrate to SAP S/4HANA. In doing so, Webfleet enlisted the help of Ctac. They prepared the migration with, among other things including a readiness check. This indicates which preparations are still needed. "By mapping the impact early on, we were able to plan the project better," says Michael Oehme, Vice President IT at Webfleet.

Smooth migration

Oehme held many discussions with colleagues to share information and build support. It led to a smooth

migration. "The project started in April 2021 and the system went live in November. Since then, we have fully benefited from the better data insights and extractions, and the simplifications we have implemented in our processes."

Oehme is happy with Ctac's help in the migration. "It's not about the clout or company size of your IT partner. It's about the people who work there. Our contacts at Ctac have the right mindset."

[Read the whole success story](#)



CEBEO BUILDS ON SAP S/4HANA IN DIGITAL TRANSFORMATION

After forty years, electrical equipment distributor Cebeo is saying goodbye to its home-made ERP system. Following this digital transformation, SAP S/4HANA forms the heart of a best-of-breed system landscape.

1.6 million products

Cebeo is Belgium's market leader in electrical equipment. The 101-year-old company has 53 branches, a state-of-the-art distribution centre and over 1,100 employees. Its extensive range consists of more than 1.6 million different products, more than 50,000 of which are available directly from stock.

From customisation to best-of-breed with SAP

For the past forty years, Cebeo has been working with an ERP system that was made and maintained in-house. That system no longer suited the company's growth ambitions

and modernisation. Time for a digital transformation. CIO Steven Depuydt: "We opted for a best-of-breed application landscape with SAP at its heart."

The implementation proceeds step by step. The first phase consists of transferring financial data to SAP S/4HANA. CFO Ingeborg Dierens of Cebeo is looking forward to this first step: "It is a nice challenge to think together about ways in which we can set up our processes even better. Continuity is paramount here. Our customers should notice as little as possible. notice as little as possible."

[Read the whole success story](#)



HELLO CTAC!

HOW JUMBO IS TAKING THE NEXT STEP IN BELGIUM THANKS TO SAP S/4HANA

In the Netherlands, Jumbo has been a leader for years. But the supermarket chain is also building a strong presence in Belgium. New Belgian stores are even a step ahead of the Dutch shops, because they run on SAP S/4HANA, partly thanks to Ctac.

The customer is always central

The best service, an extensive range and always low prices. That is Jumbo's unique formula. The customer is always central. Every year, more than ten million customers find their way to one of the many shops. And since 2019 also in Belgium, where dozens of stores have now opened.

Knowledge transfer

Some of these Belgian shops run on SAP S/4HANA, SAP's next-gen ERP system. In comparison, the Dutch branches are still working with SAP ECC, the predecessor of SAP S/4HANA. Ctac helped to transfer reports from

SAP ECC to SAP S/4HANA. It also provided knowledge transfer, allowing Jumbo's IT department to continue building on its own. "Sometimes companies keep knowledge to themselves," says Tom van der Molen, SAP Finance consultant at Jumbo. "I never had that feeling at Ctac. I had a good teacher who not only taught me how to develop all kinds of things with standard features, but also how to build certain views myself. As a result, important knowledge that used to be external has now become internal."

[Read the whole success story](#)

JUMBO



FROM 80'S SOFTWARE TO NEXT-GEN ERP: THE SUCCESSFUL TRANSFORMATION OF WAAK

For more than 30 years, WAAK had been working with old, customised ERP software. Ctac helped the custom-made plastics, wiring and metal company with the transformation to SAP S/4HANA.

Scope monitoring and change management

WAAK is an industrial supplier and professional service provider in manufacturing, working with people with a distance to the labour market. They took on the challenge of replacing their outdated ERP system. Important factors were good scope control, change management for the organisation and the size of the project.

WAAK switched to SAP S/4HANA and chose Ctac as its partner in the implementation. "Especially because of the experience Ctac was able to present in the supply chain," says Connie Devroe, Business Process

& IT Manager of WAAK. "Especially production and planning were important to us. We felt from the start that the culture of WAAK and Ctac were a very good match."

Broad logistics scope

With the new ERP system, WAAK can once again look ahead and fulfil their (sustainable) ambitions. "The result is a full SAP S/4HANA implementation with a broad logistical scope, with which WAAK is ready for the future. And we are proud of that," says Lode Feyaerts, SAP Solution Architect at Ctac.

[Read the whole success story](#)



BEEZTEES READY FOR FUTURE THANKS TO FLAWLESS MIGRATION TO SAP S/4HANA

Technological innovation was necessary for Beeztees, a leading company in the pet industry, to be future-proof. Ctac helped Beeztees convert from SAP ECC to SAP S/4HANA.

Keep pace with market growth

Beeztees specialises in designing, developing and selling pet supplies. Its product range varies from toys and snacks to accessories. Beeztees' products are on sale in 55 countries and at major retailers such as Intratuin, Welkoop and Groenrijk.

"The pet market is growing every year," says Beeztees owner Job van Riel. "We want to keep tapping into that growth. For that, you need a well-functioning ERP system." That's exactly where Beeztees' pain was. "Our badly outdated ERP system was getting in the way of further innovation and efficiency. That was the reason for

us to opt for a new, future-proof ERP platform.

Business as usual for customers

Beeztees chose SAP S/4HANA and asked Ctac to support in the migration. "The great thing is that our customers and end users didn't notice anything about the conversion," Van Riel says with satisfaction. "For us, in the background it was a huge project, but for them it was continuously business as usual. That was very important. It was a very successful go-live. We are really future-proof now."

[Read the whole success story](#)



CTAC ACHIEVES SUCCESSFUL MIGRATION OF BASIQ DENTAL TO SAP S/4HANA

Basiq Dental, a wholesaler of dental consumables and supplies, needed better data visualisation. Ctac assisted in the implementation of SAP S/4HANA and SAP Datasphere.

Fragmented IT landscape

Basiq Dental supplies its products to dental practices and chains across Europe and is known for its competitive prices and high delivery reliability. The company was still working with an outdated and fragmented IT landscape. To remain competitive, it was important to streamline business processes and improve data quality.

“Our old infrastructure made it difficult to react quickly to market changes and limited our ability to gain in-depth customer insights,” observes Luuk Nouwens, BI Manager at Basiq Dental. “We realised that we needed a solid and future-proof solution to effectively manage our data and strengthen our customer-centric strategies.”

Solid foundation for growth

To address these challenges, Basiq Dental chose SAP S/4HANA Cloud, in combination with SAP Datasphere. Ctac helped with the implementation. Nouwens: “We now have a solid foundation for growth and future AI applications, such as reporting across different sources. Thanks to our streamlined data architecture and advanced analytics, we are better equipped than ever to maintain and further expand our market position.”

[Read the whole success story](#)

BASIQ DENTAL



LIVE IN 13 WEEKS: THE SUCCESSFUL MIGRATION FROM THIELCO TO SAP S/4HANA

Thielco Steel Solutions Group ran into the limits of SAP ECC's capabilities were coming up against. Together with Ctac, the family business took the step to SAP S/4HANA in 13 weeks.

Fast and flawless migration

Thielco is European leader in lattice production and corrosion-resistant surface treatments. To improve the organisation's productivity and quality, further digitalisation on the shop floor was necessary. Thielco therefore chose to migrate to SAP S/4HANA Cloud Public Edition.

One challenge here was that the implementation should not bring production to a standstill. "We are a production company where speed is of the essence," says Juliëtte Heldens, general manager of Thielco. "If we get an order today, we start production tomorrow and it will be ready the day after tomorrow. That's our strength. You cannot say to customers: we are in the

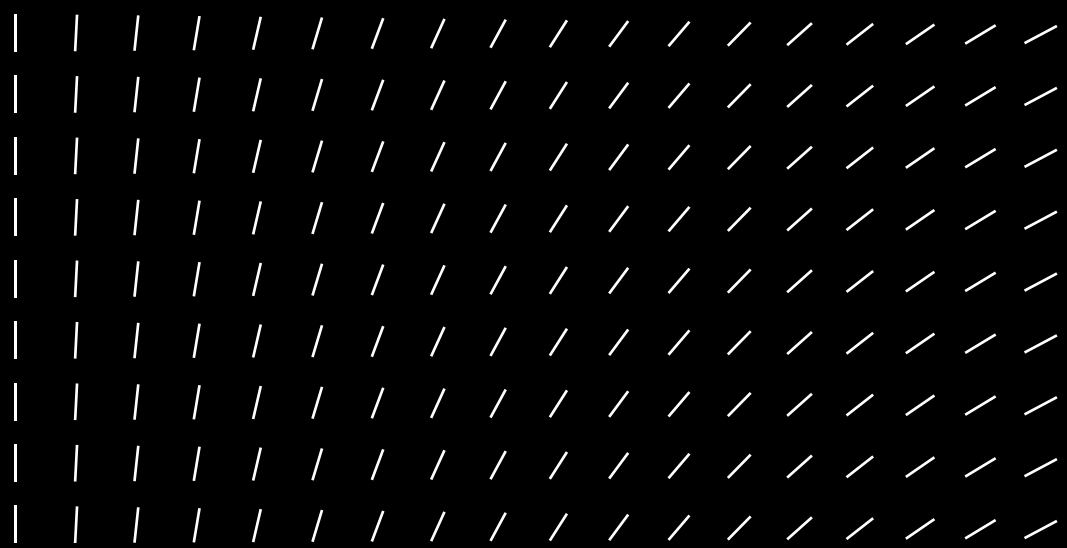
middle of an ERP migration, come back in a few weeks or months with your order. So the migration had to be quick and flawless."

Immediately on with the business

Ctac helped Thielco implement SAP S/4HANA in just 13 weeks. "At Thielco, production is always down between Christmas and New Year," says Heldens. "So we had to use that week for implementation. At the beginning of September, we set ourselves the goal of going live on 1 January 2024. We succeeded, thanks to Ctac. After 1 January, we could get on with our business right away."

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Ctac

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